



بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِیْمِ

مؤسسة ليوا للخدمات البترولية والفنية

LIWA PETROLEUM AND TECHNOLOGY SERVICES EST

CORPORATE PROFILE





The reader acknowledges that the information provided within this 'Corporate Profile' is confidential; therefore, reader agrees not to disclose it without the express written permission of 'LIWA Petroleum and Technology Services Est'.

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Upon request, this document is to be immediately returned to 'LIWA Petroleum and Technology Services Est'.





Introduction

'LIWA Petroleum & Technology Services Est (LPTSE)' is a downstream commodity trading company incorporated and based within Abu Dhabi. LPTSE's Chairman H.E Sheik Mohamed Saeed Mohamed Houfan Al Mansouri has held a UAE Commercial Trading License with the Department of Economic Development since 2003 authorising the company to engage upon Oil and Gas activities encompassing Import/Export, Onshore/Offshore Exploration and Drilling activities, General Mining and Consultancy Services.

The Management and Board of Advisors hold a wealth of knowledge and experience in the financial, commodities and technology sectors. This experience has been put to good use since the company's inception facilitating registration with numerous international refineries and global buyers.

Predominantly the company specialises in refined petroleum products such as Aviation Fuel, Gas Oil and Fuel Oil with further opportunities to engage within the Crude Oil markets.

Capabilities

- LPTSE is a proven and highly capable downstream trading operator.
- Securing commodity from an international supplier albeit direct from the refinery or via shipment to discharge port LPTSE is focussed on the transaction at hand.
- International trading is a common occurrence within the energy markets and the UAE Commercial License held by the company enables LPTSE to maximise on opportunities and export product from the Middle Eastern markets into the rest of the world with ease.
- It is always the intention to provide a service to our counterparts that is of the highest standard and professionalism. Confidentiality and excellent communication are regarded as key elements within every transaction that the Company engages upon.

Mission

LPTSE's 'Mission Statement' is one built upon a simple understanding and fundamental concept. This is to ensure that all parties involved in a commodity transaction succeed in what they initially set out to achieve.

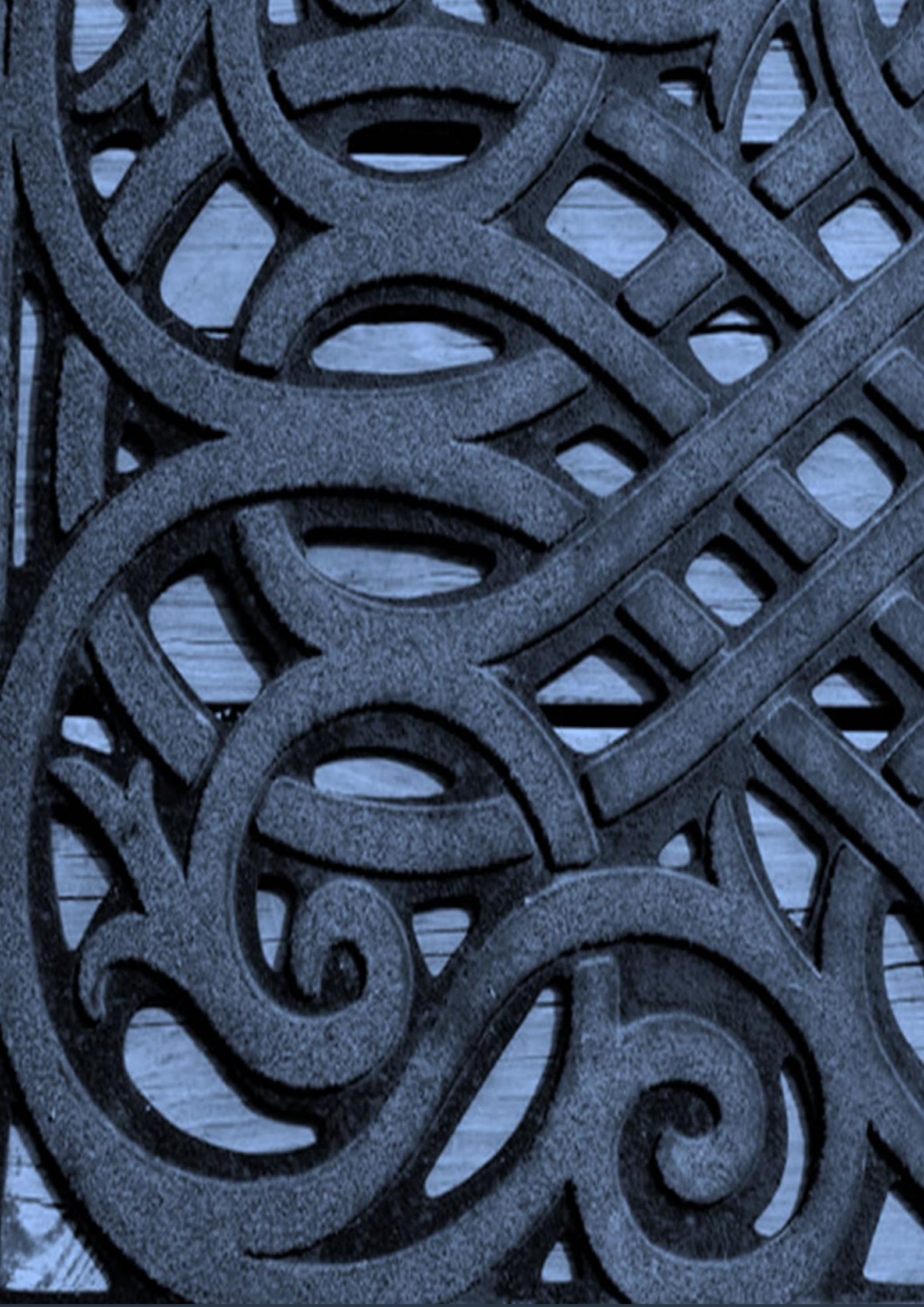
Mission Statement:

- To provide a commodities trading platform that is robust with 'seamless transactions'.
- To ensure that all business is carried out in a professional and courteous manner whilst maintaining excellent client relationships.

Values:

- Our business model is built upon the perception of values both internally and externally as this provides the backbone to a good and successful working relationship.
- We are dedicated to providing the best service that we can.
- We hold the discretion and privacy of all parties as a priority.
- We are consistently seeking to approach the best practices in our daily and ongoing operations.





Management

As can be seen within the Senior Management biographies provided below there is a vast wealth of experience and knowledge within the Company's business vertical.



Mr. Zair Al-Beyerty
Director

Zair is CEO and Founder of the Global Mining Development Group, and TripleHalo Group of companies. He is an Astrophysics graduate who has worked in a diverse range of business sectors, with significant achievements in Technology (with Royal & Sun Alliance and IBM), Business (with Accenture), Consultancy, Charity, Arts and Sciences.

Over the last two decades Zair's career included a diverse mix of innovative and successful project management, Mining and Consultancy, data & transactional architecture design, as well as business and technology consultancy across a wide range of disciplines and organisational structures; this included financial services and consultancy with multi-nationals (Accenture, IBM, EDS), dotcoms and business Incubators (RSA Global eVentures, ThoughtInk), SME's, Charities (Global Links Initiative), Start-Ups and Venture Capital Projects.

Zair is currently involved in a number of projects in Africa, the Middle East, Europe and South East Asia; in both a business and social development leadership role. He has extensively travelled to over 60 countries around the globe and is a firm believer of technology led development through 'thinking globally but delivering locally' methods. He continues to support structures that benefit personal empowerment and Social Entrepreneurship.







Mr. Richard M Spencer
Director

Richard has over 25 years experience within securities and derivatives and started his career in 1989 at Tullet & Tokyo on the Dollar/Mark Foreign Exchange Trade Desk before moving to Natwest Futures in London. His next role was with US commodities firm Refco within the International Petroleum Exchange (IPE) dealing in Brent Crude Oil and Natural Gas before becoming a broker/trader at the London International Financial Futures Exchange (LIFFE). There he worked for companies including Barclays de Zoete Wedd (Barclays Wealth), Nordbanken and Credit Agricole before starting his personal proprietary trading fund focussed on Short Sterling Futures.

In 2003 Richard moved to mainland Europe where he was advising as a Eurodollar options analyst for a portfolio of European clients whilst trading oil futures through the price boom that peaked in 2008.

In recent years he has consulted internationally on renewable energy projects in Eastern Europe and has been developing financial packages for the mining/commodities sector within Africa and South America at Government level including infrastructure design for base metal mining projects.

He founded 'Mayfair and Bond' at the end of 2011 where he remains as an active trader within the securities and derivatives markets in addition to brokerage of physical oil commodities. Mayfair and Bond also plays a key role within the bio-fuels sector through their brand EMG96™, a methanol based M85 alternative fuel product that was launched into the Asia Pacific markets at the start of 2015.

He received his Masters in Business Administration majoring in International Business and Corporate Finance from the London School of Commerce and is presently studying the United Nations Commissions on International Trade Law.







Products

LPTSE is a company that is geographically positioned to facilitate transactions across the globe due to central positioning within time zones between the USA, Europe and Asia Pacific markets. This positioning also enables the Company to work closely with suppliers to ensure that each transaction engaged upon is completed smoothly and professionally.

LPTSE is also extremely knowledgeable in the different requirements that clients have due to where they are geographically located around the globe. Each international destination will have a different set of technical specifications that they adhere to which dictates where and from whom LPTSE secure supply.

The core commodities traded are Gas Oil, Fuel Oil and Aviation Fuel although the company is able to secure Crude supplies if servicing a refinery or trade desk client.

Due Diligence

Due Diligence and Compliance is one of, if not the most important aspect of modern business. It is a subject that is taken extremely seriously as not only does a weakness within this department have a detrimental impact on the LPTSE business model but it is what ensures the credibility of the Company within the commodities market place.

LPTSE review and continually verify several main areas with regard to the qualification of any investment or transaction. These include; identification, proof of product, proof of financial capability, management experience, incorporation jurisdiction, trading history and legal status to name just a few.

LPTSE ensure that all counterparties adhere to either the United Nations International Trade Law policies or the International Chamber of Commerce.

Business Ethics

LPTSE has built the company name on its business ethics. In a market such as commodities trading the main aspect is credibility. This credibility is formed by good and trustworthy relationships, professional conduct and honesty.

In most transactions everything is processed under the guidance of a legal structure but there are still opportunities for issues to arise with regard to confidentiality, non disclosure and circumvention.

These are words that are commonly used within the commodities market and are predominantly used by individuals that have historically had bad experiences in one of these categories.

LPTSE are proud to say that we have never had any issues with any of these topics and a clear, honest and transparent view point is taken on every transaction and every investment.







LPTSE is fully committed to the Company's Anti-Bribery and Corruption Policy, and Code of Conduct. This policy has been presented to every employee and consultant of the Company by Human Resources.

Anti-Bribery and Corruption Policy

It is company policy to conduct business in a decent and honest way, and without the use of corrupt practices or acts of bribery to obtain an edge in business. A zero-tolerance approach to bribery and corruption has been implemented and the company is committed to acting professionally, fairly and with integrity in all business dealings and relationships.

Bribery is defined as the offering, promising or giving a bribe or financial or other advantage; requesting, agreeing to receive or accepting a bribe or financial or other advantage; or soliciting of an advantage as an inducement for an action which is illegal or a breach of trust. It is also an offence to bribe a foreign public official to obtain or retain business or an advantage in the conduct of business.

Bribery and corruption are punishable for individuals by up to ten years' imprisonment within certain geographical locations of the world and if the Company is found to have taken part in corruption it and the Board of Directors could face an unlimited fine, be excluded from tendering for public contracts and face damage to their reputation.

We therefore take our legal and moral responsibilities very seriously.

This policy applies to all individuals working at all levels and grades, including directors, officers, senior managers, employees, consultants, or any other person associated with us, or any of our subsidiaries or their employees, wherever located.

This policy extends to all of the Company's business dealings and transactions in all countries in which it operates.







Company Information

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